



Group Profile.

Setting the standard for building services delivery since 1975

We are ESG.

Setting the standard for building services delivery since 1975

Introduction

ESG are a leader in the building services market, underpinned by our strong brand and long trading history. Our core values are intrinsic in a continued drive for engineering excellence; being a ‘Smart, Responsible, Trusted partner of choice, who is Focused and Passionate about every project we deliver.

In 1975 our founder and Chairman John Sampson (1944 – 2022) created the Essex Services Group, a family business which provided building services installation to the retail and commercial sectors. Today, as ESG, it generates an annual turnover of almost £200 million, while ensuring it retains the same family values it always has done.

ESG operates across a diverse range of construction markets such as high-end/mid-level residential, commercial fit-out, data centre facilities, life sciences, offsite assembly and the fast-paced retail, hospitality and specialist fit-out sectors.

To ensure we provide the right solution for your project, the group is supported further by our specialist team ESG Prime. Their experience is founded upon decades within a reactive retail and fit-out marketplace, where minimal lead-times and short construction periods require an expert approach.

ESG Prime also provide facilities management and a range of aftercare services, delivered by our mobile engineering fleet.

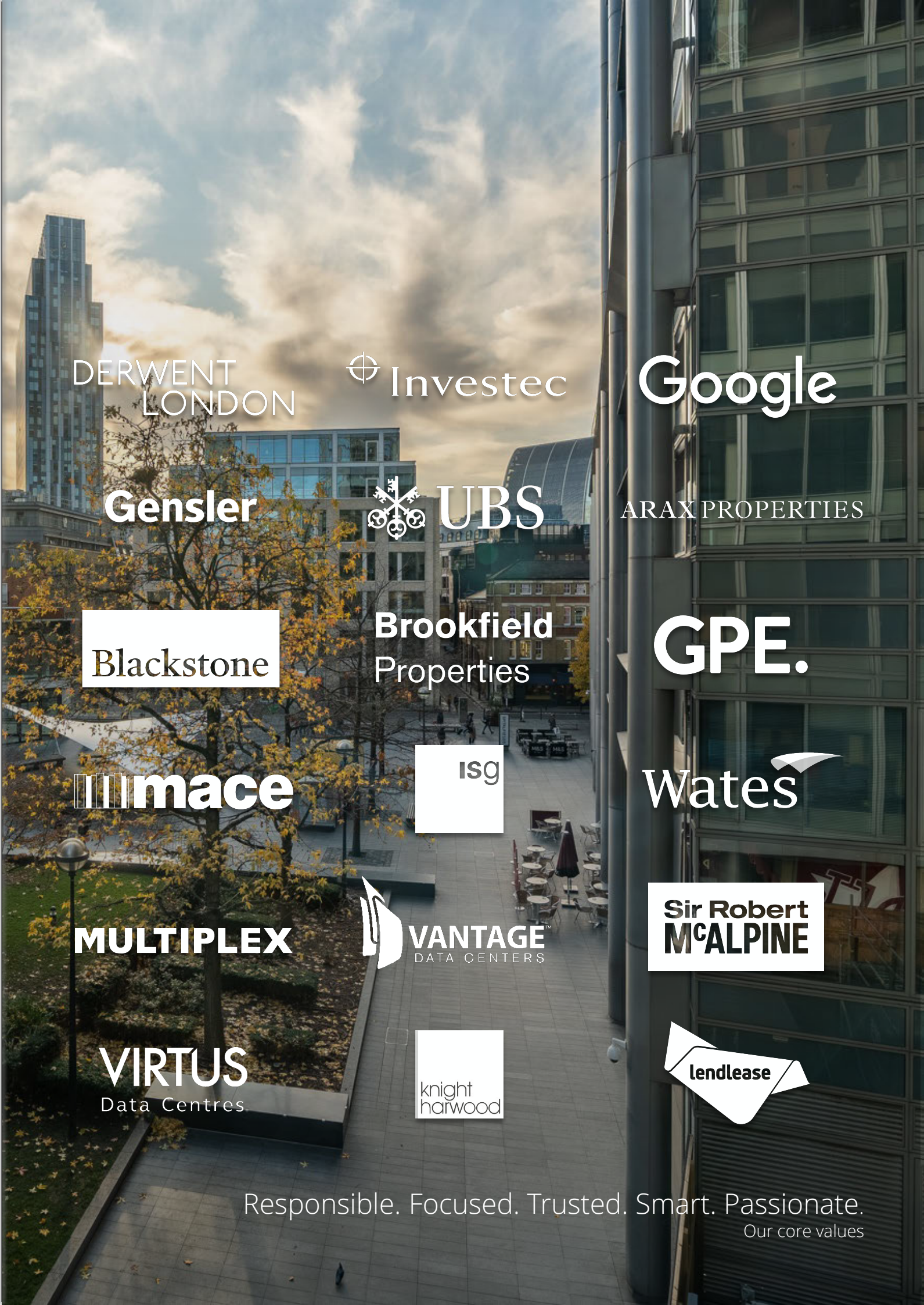
We are an Employee-Owned Business (EOT), which is aimed at caring for our dedicated people.

They are driven by innovation and have a reputation for combining engineering excellence with years of experience and grounding. Through this steady growth and our solid client relationships, we show an ambition to lead, not just to follow and it is focused passion, determination, and a smart approach that makes us the right choice for your building services delivery.

Headquartered in Essex, the business has offices in Romford, Southend, and Central London to support group operations and our specialist services delivery.

Our sector experience

Residential
Commercial
Commercial Fit-out
Specialist Projects
Technology & Data Centres
Life Sciences
Offsite Assembly
Hospitality
Retail
Distribution Centres
Maintenance & Aftercare



Our story.

From humble beginnings, this is our journey and the legacy of founder, John Sampson.

In 1975, Founder John Sampson created Essex Electrical Services (Rayleigh Ltd), a family business which provided building services installation to the commercial, retail and banking sectors. Today, as ESG, it retains the core family values it always has done.

Operating across a diverse range of construction markets including high-end, mid-level residential, commercial fit-outs, data centre delivery, offsite assembly and the growing life science sectors. This is our late founder's story.



John Sampson
Our Founder.
1944-2022

'At sixteen, I trained to be an electrician at a company called Escott Brothers in South Woodford. Completing my apprenticeship in 1965, I worked on a variety of projects having received extensive training associated with controls and motors for the printing, laundry and bakery industries, and in later years would be responsible for the design and installation of electrical services within major superstores, hospitals and other high-profile projects.

I stayed with Escott Brothers until early 1974 before taking the next step in my career. With the ever-present support of my wife Diane, I formed my own business, Essex Electrical Services (Rayleigh Ltd) and by the following year alongside Clive Allard we had set up a small working office in Benfleet, Essex. The cramped loft space we occupied offered what we needed to carry out general tasks, designs and accounts. This was the start of my journey, building the company ESG are today.

Like any new start-up, we needed to provide a focused and trusted service to grow. Operating seven days a week, we began to see a steady flow of work come through the business and by 1975, the supermarket chain Cator Brothers became our primary client. This family business was an early competitor to Sainsbury's and Tesco and although later disappearing in 1979, this would be the first of many retailers that we would provide services for.

Although still in its early days, we were aware that our new venture needed to be better structured and supported. A relative, Stan Muffitt had agreed to invest, helping with future progression and for a short

time became our first Managing Director alongside myself, Clive Allard, Mike Wood, Brian Sampson and Malcolm Cluness.

Our initial work within the retail sector had expanded into banking and commercial developments, thanks in part to the emergence of Canary Wharf's regeneration plan and alongside major projects we established a special works department to support our larger contracts. This team remains an integral element of our company today as ESG Prime, delivering fast-track specialist fit-out services, maintenance and aftercare.

Throughout the years as our business grew, we operating from various premises, moving from Manor Park, Redbridge and onto Ley Street in Ilford.

The 1990's saw more changes, with the departure of Mike Wood who was instrumental in winning many of our early major projects, and the promotion of Barry Quinnell to Director who continued to run our retail sector projects for many years. We concluded the decade with another relocation to our current home in Danes Road, Romford.

Operating from a much larger head office and with annual turnover increasing, I knew the next step in our development was the task of becoming a single source, multi-services contractor.

A new millennium saw the retirement of both Brian Sampson and Malcolm Cluness and a new face, Erich Emrich joining us in 2003. Erich had provided mechanical support to us over many years and his expertise helped us achieve a pivotal

milestone, in becoming Essex Electrical & Mechanical.

Myself and Clive Allard continued to direct the company as Joint Managing Directors until 2007 when Clive decided to retire and as the company reached turnovers of more than £40 million, our growing business was reformed with a new Board of Directors.

I am proud to say that under the immense pressure of an ever-changing industry, market recessions, and a global pandemic, the Essex Services Group has remained true to its core values, operated responsibly, and has delivered some truly outstanding projects along the way.

In the years since, Barry Quinnell, Erich Emrich and others have retired from their roles and successful control of the business has now passed to my son, Mark Sampson.

The continued success of ESG is testament to the dedication, skill and commitment of its valued people. I have great pride knowing the business is in safe hands, with strong leadership, and its expansion into new markets, new locations and its creative ideas will above all, keep our people safe.

Our company, which started in a cramped loft space in Benfleet is today regarded as one of the best building services contractors within the industry and it retains the values I care for most dearly. Providing the exceptional quality expected by our clients and seeing ESG setting the standard for others to follow.

Thank you everyone'

J.S. Sampson

'Like any new start-up, we needed to provide a focused and trusted service to grow'

John Sampson | Founder

Our company structure.

Trusted, Focused and Responsible, Passionate about everything we deliver.

As we continue to evolve in an ever-changing industry, we remain committed to being a business unrestricted by market capacity.

We have a strong leadership team, created to cover all aspects of our operations, giving us greater bandwidth and longevity, qualities that our clients expect of their supply chain.

Building upon our core values and a commitment to having a clear vision for the future, we look to push the boundaries of what can be achieved through Modern Methods of Construction, innovation and new technologies.

Our Executive Leadership Team are experts in their chosen field and are supported by an experienced operational and project delivery structure. ESG, from the top down, are committed to achieving high standards and a 'right first time' approach.

ESG Board

- Executive Leadership Team

Operational Support

- HR Director
- SHE Director
- Procurement Director
- Creative Director
- IT Director
- QA Manager

Project Delivery

- ESG Prime Director
- ESG Project Director's
- Commercial Director's
- Project Management
- Digital Engineering/BIM
- Site Operatives
- Mobile Engineer's



New London offices are opened in Central London to provide a modern, collaborative space for our people.

Despite impact from the Covid-19 pandemic, ESG maintain a positive and strong trading position as turnover returns to pre-pandemic growth.

ESG become an Employee-Owned business (EOT), giving reward to its dedicated people.

Group turnover surpasses £100m as our new offsite assembly facility is opened in Southend, Essex.

New London operations office is opened in Aldgate.

The Executive Board is restructured in 2008 with the Group now led by founder John Sampson and his son, Mark.

Founded by John Sampson, the journey begins in early 1975, building strong client relationships that still exist today.

2021 - 2023

Projects such as Google's new London headquarters and the iconic Battersea Power Station open new markets and clients to ESG.

2017 - 2020

Managing Director, Adam Cecil is appointed alongside the newly formed Executive Leadership Team to provide longevity and resilience at all levels.

2013 - 2016

Projects extend beyond the UK as our business ventures into the growing technology sector, and projects across Mainland Europe

2001 - 2012

Structure, leadership and services expand to achieve £10 million turnover by the end of the millennium

1975 - 2000

Our ESG Board.



Mark Sampson
Chief Executive
Officer



Andy Hider
Managing
Director



Adam Cecil
Managing
Director



Gary Dew
Operations
Director

The ESG Board provide governance and leadership to the business. They are responsible for setting and delivering our long-term strategy, overseeing managerial performance and supporting the growth of our brand across the industry.

Executive Leadership Team.



Tony Cassidy
Group Commercial
Director



Paul Kerwick
Preconstruction
Director



Gary Heffernan
Operations
Director



Lee Moore
Finance
Director

Our Executive Leadership Team, are further supported by senior leaders within ESG and together represent our EOT structure. Their experience helps drive a culture which inspires professionalism and encourages our people to reach their full potential.

Our services.

We provide the exceptional quality expected for your projects.

ESG have an experienced team of designers, installation specialists, and building services coordinators to ensure the projects we deliver operate productively and sustainably.

We demand high standards from our supply chain partners and specialist subcontractors to offer a genuine end-to-end solution, incorporating Modern Methods of Construction, digital engineering and efficient productivity that leaves a lasting memory of quality and safety.

Design Development and Coordination.

In-house engineering design teams for all building service disciplines, including full BIM compliant capability and preconstruction development are on hand to advise on the best life cycle solution.

Our approach takes sustainability and environmental impacts into consideration, working in tandem with the client's own reduction and performance targets by bringing specialisms together and helping to share information that adds real value to your project - whether that's saving time, cost, or adding quality.

Digital Engineering, Software Development, and BIM.

Our history of pioneering the use of digital visualisation means we fit naturally into the new ways of delivering safe, efficient and value driven projects.

In an industry where technology and construction need to work hand in hand, our expert Digital Engineer's truly set the standard for project coordination, providing exceptional drawings, immersive visualisations and a collaborative data driven approach to every project we deliver.

Enhancing these strengths further, we have our own dedicated team of creative specialists that support digital benchmarking and an innovative software development program designed to increase efficiencies, information sharing and safety on site.

Design for Modular Construction.

We pride ourselves on pushing the boundary of what can be achieved to deliver safer and more efficient working environments. As a result, ESG has its own offsite assembly facility and a team of experts to assess projects for opportunities.

Typical solutions currently offered include preassembled utility cupboards (PUC's), vertical and horizontal services distribution, site washroom solutions and support systems.

Building Services Installation and Commissioning.

ESG prides itself on setting the standard for building services installation and continually pursue better ways of working. Our project delivery teams are supported by a trusted network of subcontractors who work with us from the initial bid stages, through to delivery and commissioning.

Our expertise, gained through five decades of trading and the quality delivered is testament to the professionalism and dedication you will see on all ESG projects.

Specialist Services, Maintenance & Aftercare.

ESG Prime are part of the very foundation of our company and provide a smart, fast-track solution within retail, fit-out, National Grid, hospitality, education and leisure sectors.

Supported by our mobile engineers that provide reactive maintenance and aftercare, the team offer a customer focused experience, devoted specifically to smaller fit-out projects with minimal lead times and short duration programmes where fast mobilisation is needed.

A £200 million business.

Following the Covid-19 pandemic, ESG maintained a positive and strong trading position as turnover returned to pre-pandemic growth. Our figures for 2023 are likely to exceed £185 million.

Principal Contractor

We operate as both subcontractor and in a Principal Contractor role subject to project scope or scale, successfully demonstrating our capabilities across a range of industry sectors.

Digital Engineering

Embracing the advancement of digital capabilities, our skilled in-house staff, produce engaging visuals, interactive walkthroughs and accurate coordination in line with current BIM level standards.

We provide a comprehensive building services solution, backed up by skilled design engineering, expert project delivery, offsite innovation and BIM compliant processes.

Our sector highlights.

We are proud to be shaping the city skylines for years to come.



Battersea Power Station

Sector: Residential

MEP Shell & core, plus the fit-out of 98 high-end apartments, roof gardens, amenity areas and reception lobby.



25 North Colonnade

Sector: Commercial

Shell & core and Cat A fit-out to 15 offices and 1 lower ground floor. Including switchgear, generator, LV distribution and fit-out.



Brunel Street Works

Sector: Residential/Offsite

M&E shell and core to 5 buildings consisting of 975 apartments, a turnkey 152-bed hotel, commercial and retail units.



The Gilbert

Sector: Commercial

M&E services for the refurbishment of former Bloomberg offices on Finsbury Square.



Harbord Square (G7)

Sector: Residential

A nod to the history of Canary Wharf, its modern and sophisticated interiors are reminiscent of Manhattan lofts with all services on full show.



One Mabledon Place

Sector: Life Sciences

An extensive green refurbishment by our ESG Prime team. The finished building increased energy efficiency by more than 60%.



280 Bishopsgate

Sector: Commercial

All-electric refurbishment of 264,500 sq.ft of office space to Category A level, including fit-out of core, reception areas, basement and roof plant areas.



80 Charlotte Street

Sector: Commercial

Mixed-use development in the heart of London's Fitzrovia, consisting of office spaces, residential housing, and public areas.



Google, Platform G

Sector: Commercial

65,000 sq. ft. of office space, including 39 MDF and IDF Rooms that make up part of the electrical fit-out delivered by ESG.



One Welbeck Street

Sector: Life Sciences

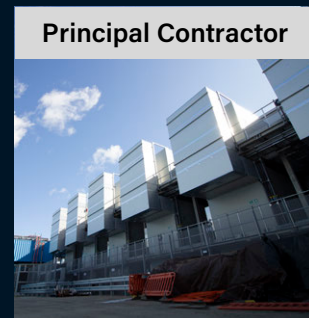
Repurposed specialist healthcare facility for minimally invasive day surgery and out-patient diagnostics.



The Nightingale Hospital

Sector: Offsite assembly

Delivered during the Covid-19 pandemic, ESG operated an intense 24-hour operation throughout the fast-track programme.



Colt Data Facility

Sector: Technology

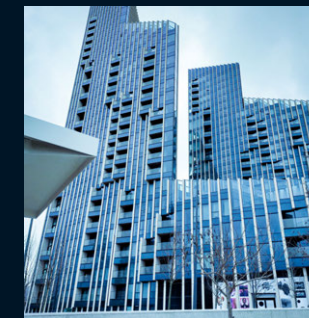
As main contractor, ESG completed eight pairs of hall space, measuring approximately 500 square metre each.



Data Centre, London

Sector: Technology

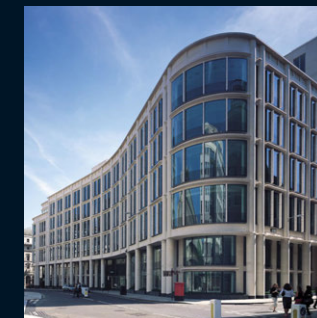
A mission critical, live environment upgrade that included site infrastructure, UPS systems, switchgear, cooling units and UPS rooms.



Greenwich Peninsula

Sector: Residential/Offsite

Extensive offsite use across the development, including utility cupboards, skids, services distribution and sectional risers.



30 Gresham Street

Sector: Commercial

Specialist lighting and electrical fit-out to 135,000 sq. ft office expansion that sits between live, occupied floors.




Bolney Data Centre

Sector: Technology

Data centre facility and office fit-out, including principal contractor role covering construction, structural and M&E works.

Sustainability.

We have a commitment to building a cleaner future.

	 90 LONG ACRE Net zero in operation	 80 CHARLOTTE STREET Net zero in operation	 CITY GATE HOUSE Net zero in construction	OTHER PROJECTS <ul style="list-style-type: none">100 Fetter Lane81 Newgate Street ALL ELECTRIC <ul style="list-style-type: none">101 Moorgate90 Long Acre80 Charlotte Street
	 90 LONG ACRE Target: 'Outstanding'	 280 BISHOPSGATE Achieved: 'Outstanding'	 80 CHARLOTTE STREET Achieved: 'Excellent'	OTHER PROJECTS <ul style="list-style-type: none">Google KGX125 North ColonnadeCity Gate House30 Gresham Street5 Broadgate15 Bishopsgate+13 other projects
	 GOOGLE KGX1 Target: 'Gold'	 80 CHARLOTTE STREET Achieved: 'Gold'	 UBS 5 BROADGATE Achieved: 'Platinum'	OTHER PROJECTS <ul style="list-style-type: none">Chelsea BarracksAchieved: 'Platinum'

Recognising the impact that our operations can have on the environment, we comply with sustainability management systems in line with the requirements of ISO 14001:2015, underlining our commitment to preventing or minimising these aspects where possible.

ESG are committed to continually improving our sustainability performance and have extensive experience in delivering projects that have achieved high standard targets including BREEAM, LEED, WELL and Nabers UK.

	 90 LONG ACRE Target: 'Platinum'	 1 KNIGHTSBRIDGE Achieved: 'Gold'	 280 BISHOPSGATE Achieved: 'Platinum'	OTHER PROJECTS <ul style="list-style-type: none">100 Fetter LaneTarget: TBC
	 81 NEWGATE STREET Target: 'Platinum'	 280 BISHOPSGATE Achieved: 'Platinum'	 25 NORTH COLONNADE Achieved: 'Platinum'	OTHER PROJECTS <ul style="list-style-type: none">100 Fetter LaneTarget: 'Platinum'
	 90 LONG ACRE Target: '4.5 stars'	 81 NEWGATE STREET Target: '5 stars'		

				
CITY GATE HOUSE Achieved: 'Platinum'	280 BISHOPSGATE Achieved: 'Platinum'	280 BISHOPSGATE Achieved 'Gold'	100 FETTER LANE Target: 'Platinum'	90 LONG ACRE Target: '3 stars'

ESG Prime.

Specialist projects, Maintenance & Aftercare.

ESG Prime is our special projects team within ESG, providing design, supply and installation services across a range of industry sectors. These include specialist fit-out, retail, life sciences, hospitality, education, leisure, and National Grid sectors.

Built upon a long history of successful delivery in the retail sector, ESG Prime extends this success to the wider MEP fit out market. We specialise in fast-track projects of new or refurbished buildings, with proven successful delivery strategy that is both on programme and on budget.

Whether our projects are planned, reactive, or cover intense varied programme durations, one of the key attributes across our team is the ability to adapt to the different needs of our clients and the demands of the varied projects we undertake. These fast-track projects represent our core delivery model.

Our experienced team understand the importance in providing value, quality driven service, including the end-user's maintenance requirements. From the outset of our involvement, and through careful consideration of our client's needs, our teams focus is to ensure we turn any potential problems into solutions.

Whatever the scheme, our site and office-based support teams will strive for innovation and efficiency, tailoring the delivery of your project through a proactive and collaborative approach.

£100k - £6m.

Average project range delivered by the ESG Prime team.

Since 1975.

Five decades of experience in delivering fast track projects.

Digital Engineering

Skilled in-house team, capable of producing engaging visuals, accurate coordination and BIM compliant processes.



National Grid support

Working alongside Siemens, our National Grid Team support ongoing development and vital improvements to the UK's infrastructure.

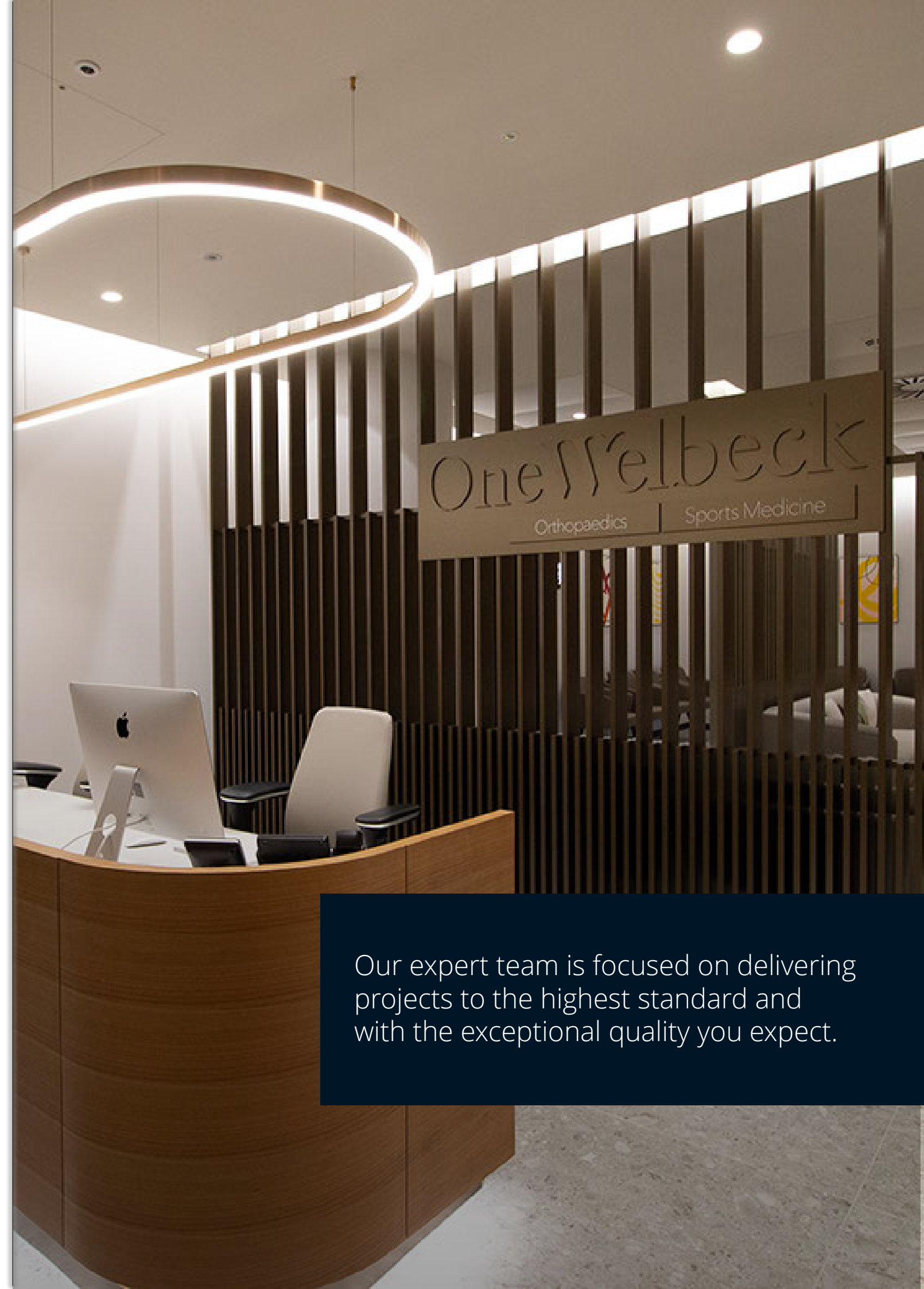
The knowledge and experience gained over two decades of operating within this sector make ESG Prime a valued partner as we continue to deliver services to a consistently high standard.



The Heart Building

We have delivered retail projects since our formation in 1975 and it is this understanding of our client's vision that was successfully demonstrated with the Heart Building as ESG Prime undertook the full MEP design, coordination and delivery of this exposed services scheme.

A combination of retail, commercial, education and collaboration areas, the multi-purpose space offers a central hub for one of the UK's largest retailers.



Our expert team is focused on delivering projects to the highest standard and with the exceptional quality you expect.

Offsite assembly.

Modern Methods of Construction focused on offering true benefit to the project.

Offsite assembly is extremely important to ESG. Working in parallel to most build sequences, it offers an opportunity to reduce the reliance on multiple site trades. This change over more traditional methods can often produce shorter lead times, a faster construction programme with fewer waste materials and a safer working environment.

An effective alternative to the challenges faced within today's construction industry.

Our experienced offsite team is based at our UK Research & Development facility in Rochford, Essex, working across a range of sectors with current operations in the commercial and residential markets. All services are coordinated to work within an offsite manufactured environment wherever possible but only where true benefit to the project can be delivered.

Products currently offered range from vertical service risers to horizontal services distribution and prefabricated utility cupboards. With various finishes and packages available, our modules are built to suit the needs of the project exactly.



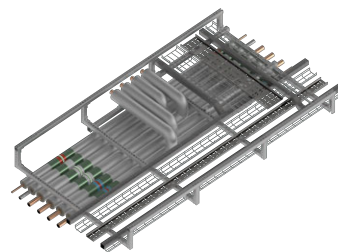
Preassembled Utility Cupboard

Our packaged Utility Cupboard produces less waste during assembly, offers a consistent standard throughout the project and a parallel construction advantage over traditional install methods.



Aftercare Services

A range of service packages are available through ESG Prime Aftercare. Contact us to learn more and learn how we can provide full maintenance support for your project's lifecycle.



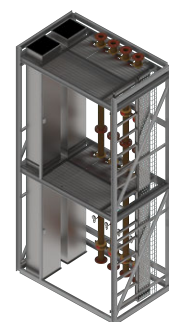
Services Distribution Module

Building services modules for horizontal distribution can be assembled within our controlled environment, parallel to the build sequence and installed on site quickly, safely and with minimal operatives.



Site washroom solutions

Designed for standalone or modular configurations, the toilet washroom module can be quickly connected to temporary site services and provides contactless use to mitigate the risk of cross contamination.



Sectional Risers

Sectional riser modules for vertical distribution are assembled within our controlled environment, parallel to the build sequence, saving programme time over more traditional installations.



Wall Modules

Building services modules for low level distribution are assembled within our controlled environment, parallel to the build sequence and installed on site quickly, safely and with minimal operatives.

40% Less waste.

On average, projects that include offsite assembly require fewer deliveries and generate around 40% less waste materials.

15% Faster.

Offsite assembly can help to achieve a more efficient construction process, typically 15% faster than traditional methods.

Less time.

Better deployment of our skilled trades, no longer dependent on site-based conditions or complex supplier logistics can assemble our utility cupboards in less time than traditional methods.

Our strategy for Modern Methods of Construction is focused on offering true benefit to the project wherever possible.

Digital engineering.

Aligned with the digital vision for future construction projects.

BIM

The integration of BIM related processes has grown over the last two decades. With the steady increase of project deliverables, the group has evolved with new technology, embracing advancements and remaining focused on achieving a successful, collaborative outcome.

Each project delivery team, trained to a minimum digital standard is equipped with the necessary resources to work within the BIM process. We have varied experience across the levels of delivery and can work with each where applicable, subject to project requirements.

The process needs clear communication, well thought out planning and committed execution therefore, as a minimum, we require a BEM Execution Plan, welcoming opportunities to help develop this element further. A clearly defined matrix, setting out the modelling responsibilities and avoiding potential doubling up of work, and that we look to provide only what is beneficial to the project and end-user.

Visualisation

Subject to requirements and project deliverables, models produced by ESG can be used for visualisation and digital benchmarking purposes, aiding project understanding and improving safety awareness on site. Our native modelling software is supported by industry recognised rendering engines that offer realtime visualisation through video, still images or immersive VR experiences.

Point Cloud

Where projects have allowed, stipulated, or benefitted, ESG have experience of using Point Cloud data to verify installation versus the 3D model we produce.

Typically, and when included as part of our delivery package, scans are carried out, with the results cleaned up and passed to the BIM team for review. The benefits of using Point Cloud data ensures installation perfectly reflects the 'as-built' model with complete dimensional accuracy.

Point Cloud walkthroughs can also provide an installation record at set stages of the project, used later for operational maintenance, services understanding, or lessons learnt.



UBS 5 Broadgate (Level 2 BIM)

Delivery of electrical infrastructure to the 2nd phase at 5 Broadgate required ESG to take on the BIM model and data constructed during the early phases, continuing with the process to provide a high level of information to the end-user.



The Halo Building (Level 2 BIM)

An award winning, redevelopment that benefitted from a 'fluid BIM' delivery with end-user requirements and programme evolving throughout the project.



Digital Benchmarking.
Advanced visualisation by ESG.

Our People.

Caring about the people we work with.

As a safe working contractor, we strive to inspire the people around us to care about the projects they are delivering, the clients we work alongside and the contribution to our company that each and everyone of our staff make.

We have grown to become a leading contractor, respected for engineering excellence by the industry's landmark clients and are committed to making ESG a strong business. The high expectations we place upon ourselves are achieved through skillful execution and the vision to see obstacles as opportunities from which to learn, adapt and overcome.

As we evolve within a challenging marketplace, we promote our strengths as a leading UK business. Health, safety and environmental protection plays an important role for the company, and it is promoted through our Buildsmart Buildsafe initiative.

All operatives hold a valid Construction Skills Certification Scheme (CSCS) card and must comply with our policies that detail minimum training and competency requirements. Sub-contract partners must complete our prequalification process which assesses both the competency of the organisation itself and every member of staff who work alongside us.

Regular safety campaigns are part of our Buildsmart Buildsafe initiative. Subjects including PPE Compliance, Permit to Work Armbands, Training ID cards, Hand Safety, Stress at Work and Good Electrical Safety have all been successfully introduced and continue to run under Buildsmart Buildsafe.

Each initiative is measured by the HSE team through our auditing process, as well as feedback from project teams, which has been modified to incorporate compliance with the campaigns.



Training ID card



Asset Management



PPE Compliance



Need to Talk



Hazardous Materials

It is our duty to provide safe working environments for all our people and we are committed to providing a reliable workforce, competent and trained to the correct level.

Buildsmart. Buildsafe.
Our safety initiative.

MyESG Impact.

Inspiring careers into construction.

Buildsmart Skills

We are proud to be a business that cares about staff wellbeing, offering several training and development programmes to support the needs of all our individuals, at whatever stage they are at in their career.

We understand this extends beyond our current workforce, and we work extensively with our local educational institutions, championing construction as an industry of choice.

Annually, we host the All-female Plumbing & Electrical Skills Competition in partnership with Lewisham College, inspiring women into a career in construction and we currently have 20% of our apprentice positions held by women.

Under our 'Buildsmart Skills' initiative we are running campaigns that target various groups of people, particularly those that are under-represented in the industry, and providing them with the information and tools needed to begin an invaluable career.



Our apprentice team, continues to expand year on year and is 20% female. All training to be Electricians, Plumbers, Quantity Surveyors and Engineers.

Buildsmart Skills

Our commitment to providing career opportunities within the industry.